



One Network's Center of Innovation

WHAT IS THE CENTER OF INNOVATION?

One Network offering for select premier clients. The concept and design are simple. This offering is a full suite of our platform covering all operational functions, features and an in-depth platform view of NEO, our Al, algorithms and logic.

WHY COI'S ARE TRANSFORMATIVE IN VALUE AND SPEED TO EXECUTION

While a COI is a technology solution, the real value that clients gain from the experience are:

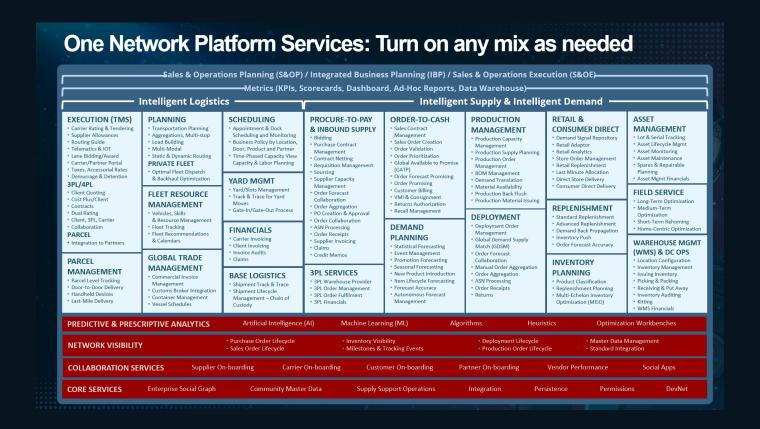
- Allows for visualization of processes in a digital platform prior to rolling out
- Accelerates and integrates agile change management
- Provides new insights and allows executives to challenge teams look broader into transformation
- Speeds up and fortifies digital transformation roadmaps by bringing business, IT, change management and technology into one arena
- Allows for modeling and customer focus driven activities/ "hypotheses generation, test and refine"
- Creates the rise of COEs (Centers of Excellence) whereby our clients drive innovation, development and process engineering that fit their cultures with confidence in localized expertise

WHAT WE NEED TO ESTABLISH COI

Formally the process is straightforward. Because our clients are under contract and thus NDA, the major effort is already done. For specifics on deploying, because One Network offers this only to a select few (premier) clients the specifics to any COI are between the client and ONE. Specifically, the best practice and needs are:

- ONE will dedicate, build and host and support a unique environment for the client
- The Client should define areas of use cases to solve in a priority such that ONE builds the environment to solve 'top of mind' focus areas
- The Client will need to provide data to meet the USE cases (where missing allow ONE to have liberty to use 'generic' relevant data)
- Both parties will agree to a time frame for which the COI will be "live. Updated, and in use" (The COI is not designed to build and 'leave behind' as an unstructured sandbox. Instead it is built for purpose and ONE will provide the resources, experts to be with the client in a more controlled 'Lab' style setting)





TAKE THE FIRST STEP

COIs are incredibly powerful for both the client and ONE to understand, define and learn the best practice of digital transformation. Beyond best practice, the real advantage is speed to value both for both parties. When clients can visualize processes, see the value from the users, technology teams and executives then roadmaps, and ultimate speed to transformative value reach velocity that is both unprecedented and achievable.

The first step is a simple as defining when to get started. The second step is to enable working teams on both sides to deliver fast. The third and all iterative steps is to allot time for teams to work in the COI, provide input/ test hypotheses and share results of how transformation can be delivered.

The graphic above is indicative of the areas that the COI may entail. We *do not* propose clients attempt to deploy all at once. In fact, trying to take on too many areas at the same time will inevitably add lag time to real digital transformation value.

What we do propose as best practice is to set an initial course in specific areas and engage **use cases** to create hypotheses, and goals, and then test those in a controlled process as the client team learns more.

What will happen with the first few successes in a COI is that innovation will develop faster than has ever been experienced in prior intersection of process and technology.

More specifically ONE will help guide the client initially with establishing those use cases, success criteria and areas of focus to get started.

We do our best work and deliver the most value when our premier clients are engaged with us to define and deliver success.

Transform your supply chain and lead your industry with the Digital Supply Chain Network™:

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